

Ten years Life Cooperative; how it all started and what has been achieved



From Molecule to Business 2024

*Ten years Life Cooperative:
How it all started and what has been achieved.*

Oss, May 30, 2024

“Ten years ago, four life science & health entrepreneurs founded Life Cooperative, with the Objective to cooperatively strengthen the Northern Netherlands ecosystem:

Alone you go faster and together you go further.

We will present to you our ten years journey and tell you about what has been achieved, which hurdles we needed to overcome and what our plans are for the next five years.”

How Life Science started in Groningen

- 70's ABL/Ardena and Ofichem
- 80's start of PharmaBioResearch/ICON, Biointermediair/ThermoFisher, IQ, BioClear and Syncom/Symeres
- Followed in the 90's by Xendo/QPS and BOL/Charles River
- Drug delivery companies (Polyvation, Innocore, Polyganics)
- Strong focus on medicinal chemistry, bioanalytical, drug development, drug delivery, diagnostics, product manufacturing and biobanking (Lifelines)
- Leading in Europe



50 years young community

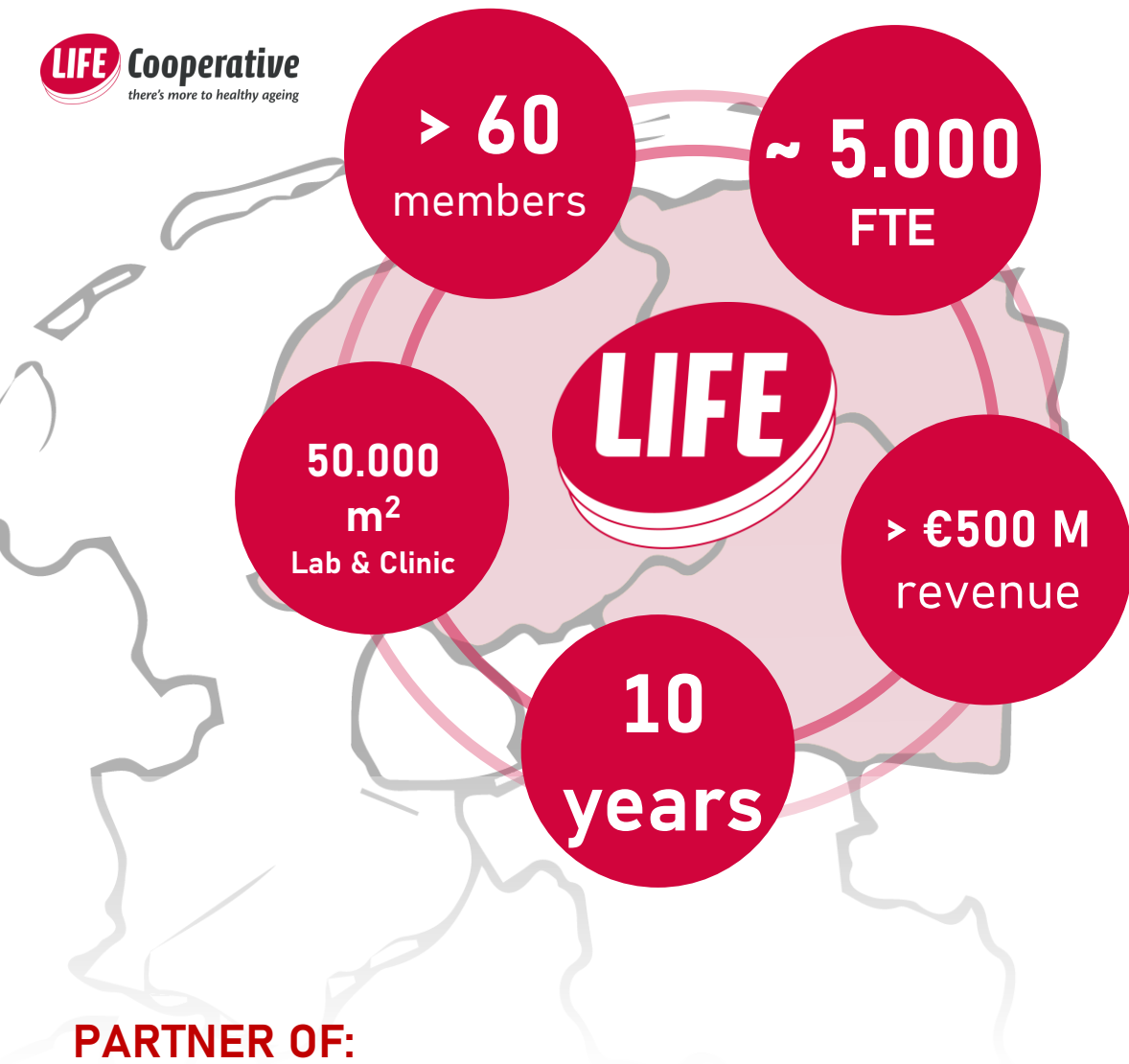
The initial activities

Facilitate, further strengthen the LSH ecosystem

- **Human Capital**
 - Training & courses for employees of members
- **Procurement**
 - Jointly negotiate better deals: e.g. maintenance contracts
- **Knowledge sharing**
 - Start-up support by established companies
- **Marketing & Promotion**
 - Conferences & Exhibitions together
 - Informal networking events
- **Lobbying**
 - Gemeentes, provinces, kennisinstututen, HealthHolland, Holland Bio, etc.

Lessons Learned

- Companies in the lead: they determine the priorities and the needs
- Involve the management of the members: their buy-in is crucial
- Execution of projects only successful with participation of members
- Invest in relationships with municipalities and provinces: their financial support can kick-start initiatives
- One and easy to access “bill board”: the Managing Director
- Hands-on board members
- Informal events are important for networking, but also expertise sharing (BBQ, drinks, congresses)
- Portals facilitate expertise sharing: from experienced entrepreneur to start-up
- **Do it collaboratively**

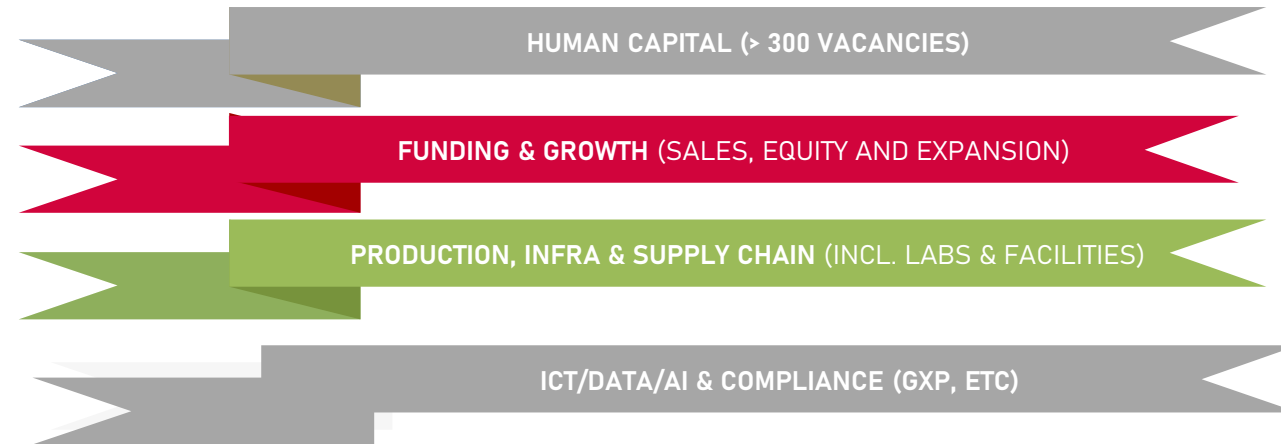


PROJECTS 2024:

1. Life Academy (with PharmaNL)
2. LSH Portal
3. G²Solutions (with PharmaNL)
4. PharmScalerNL (with PharmaNL)

A yearly average growth of 7%

CHALLENGES REMAIN



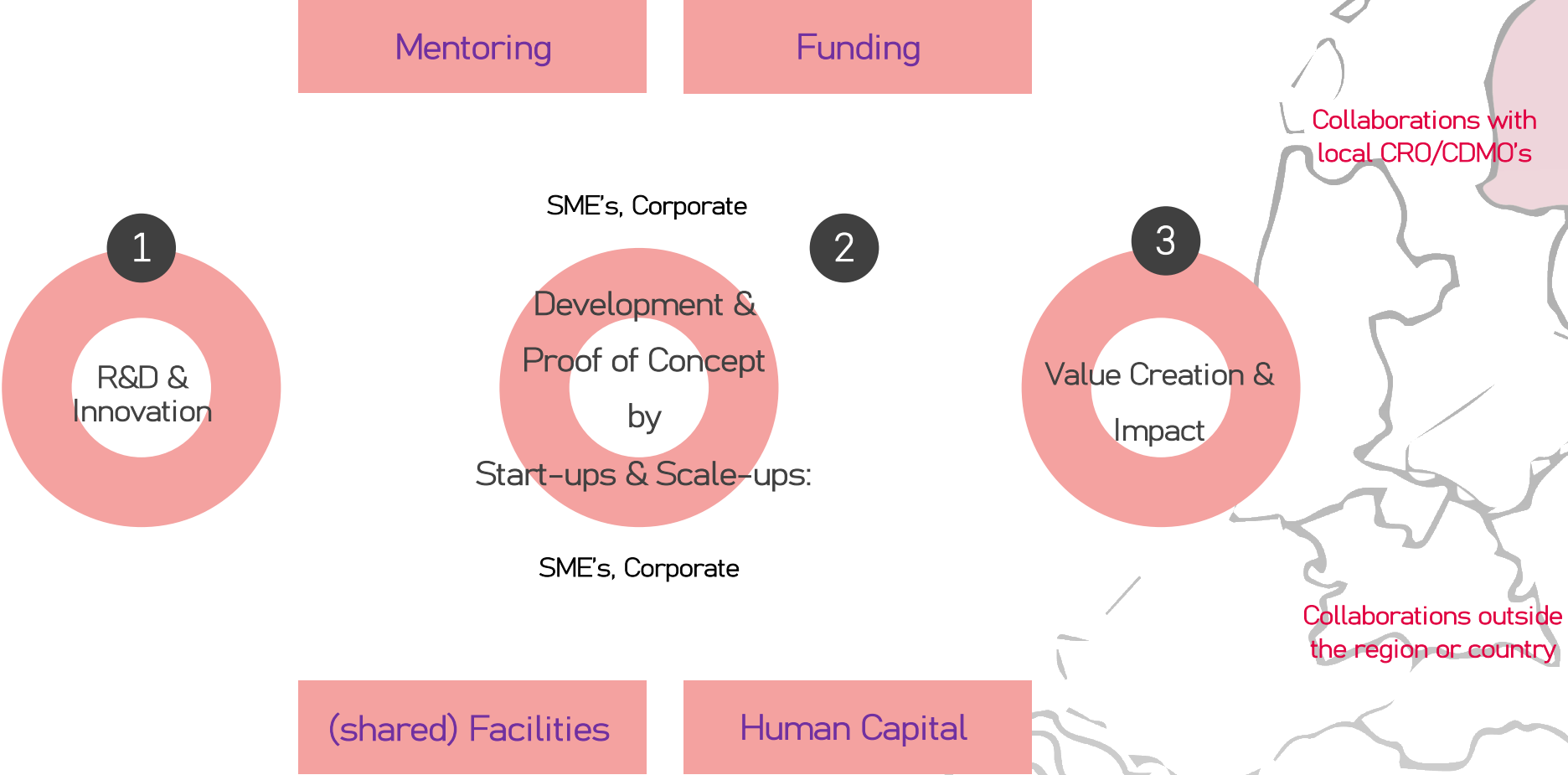
PARTNER OF:



Meet our members

(> 60)

Value chain LIFE Cooperative



What are we doing now?

Still facilitate, boost and further strenghten the LSH ecosystem

- **Human Capital: “instroom, doorstroom, uitstroom management”**
 - Life Academy
 - HC working group
- **Compliance: FDA, EMA, CLIA, GMP, GCP, GLP**
 - Compliance working group
- **Funding: grants, VC, PE, etc.**
 - LSH Portal
 - PharmaNL → our lifeline with the rest of LSH NL
- **(Shared) Facilities: “with or without lab facilities”**
 - InnoLabs
 - Genome, Fermentation, Formulation, etc.
- **Knowledge sharing**
 - HTRIC with UMCG, RUG, Hanze & Stenden
 - Start-up support by established companies
- **Marketing & Promotion**
 - Conference & Exhibitions together
 - Yearly Life Science Conference
- **Lobbying**
 - Municipalities, provinces, knowledge instututes, HealthHolland, Holland Bio, etc.
- **Business Development & Project Management for all activities**

The main thing

Healthy aging: More healthy years

Cooperation is key:

Alone you go faster and together you go further

AGENDA

1. Welcome New Members:
2. Highlights Q1
3. Update Board Members
4. Financial update
5. Update Membership
6. Project updates
 - a. Human Capital projects
 - b. Shared Facility Projects
 - c. LSH Portal
7. Upcoming Events (incl. LSC)
8. Communication [branding & website]
9. Planning meetings 2024
10. Tour Lifelines