ETHIZIA Building a product in MedTech

Eric Goossens, site director



Who am I

Since mid 2022 with GATT / J&J

MSc. Chemistry, MEng. Process Engineering



50/50





The journey to launch

GATT Technologies founded by Johan Bender (**G**eneral **A**dhesive **T**issue **T**ape)

2011-2015

Stop Tape (risks, large clinical trial)

2011

Tape for intestines, with 2-way function (self, tissue)

2016



Key for the success in this case:

- Initial financing, a.o. OostNL
- Own developed raw materials / polymers
- Polymers that can be engineered towards tissue adherence





The journey to launch

2D approach in hemostasis with powder (<u>J&J involved</u> <u>already</u>)

Late submission of patents (+20 year)

Acquisition of GATT by J&J



2018-2019

2020

2024

2016-2017

2019

2022

3D approach in hemostasis with carrier

Development of GATT-Patch

Launch of ETHIZIA in Europe (CE Mark), Finalizing development for US market (FDA)







Other perspectives - Dynamics for the team

Scale up processes

Scale up organization

Commercialization with launch in EU (CE Mark)

Preparing for approval and launch in US (FDA)

Integrating with a large Pharma / MedTech corporate (J&J)



ETHIZIA EMEA Launch Video

https://www.youtube.com/channel/UCy9HiJ32kFklWFTZLVwmk-w



#DareToAsk and Q&A

Office space...



Thank you

